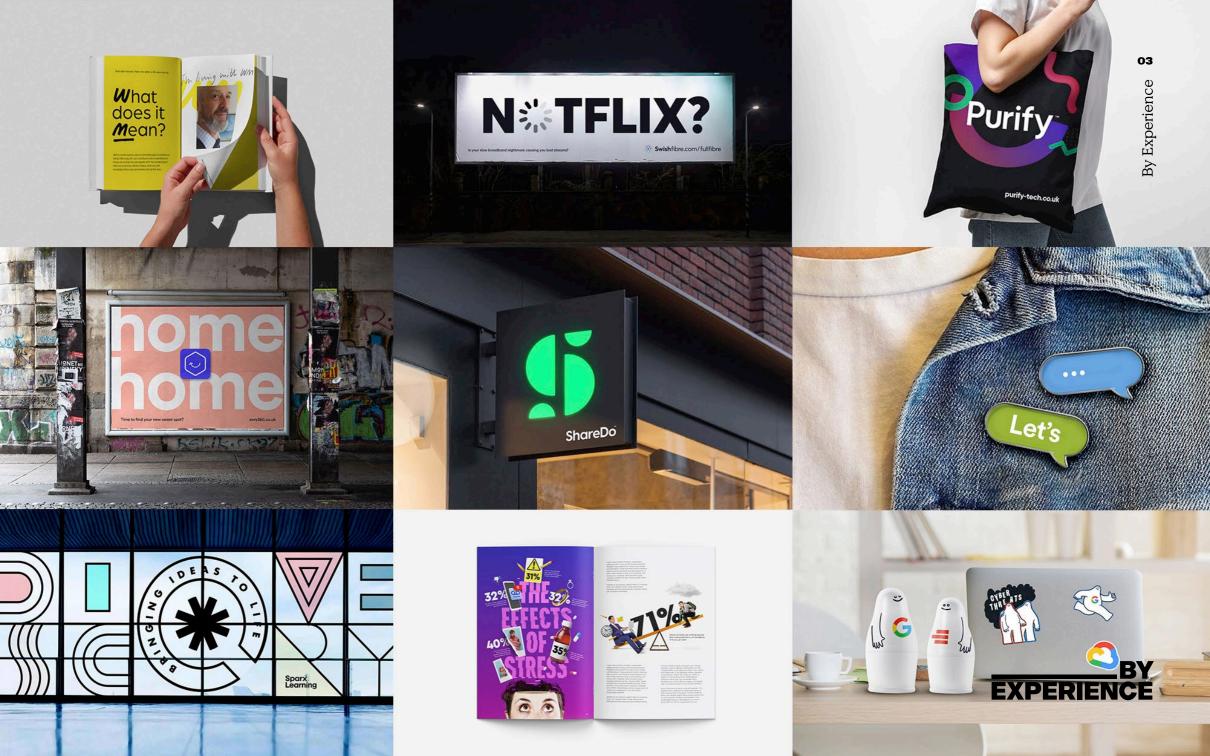
# EXPERIEN CE



WE ARE BY EXPERIENCE
THE BEST AGENCY YOU'VE
NEVER HEARD OF!



## WE ARE A BRAND AND MARKETING AGENCY THAT SOLVE PROBLEMS AND MAKE THINGS HAPPEN

#### BRAND STRATEGY

Full strategy design and execution for new and refresh brand projects, including positioning, brand architecture, identity, comprehensive guidelines and training.

## **CREATIVE MARKETING**

Marketing strategy, campaign activation, events and creative support for internal and external communications and employee engagement.

## PROPOSITION DESIGN

Product and Service design for new and existing solutions, including value proposition, UX, UI, visual design and marketing support.

#### ON-DEMAND SERVICES

Full-stack brand, marketing and creative services to complement and support short and long-term requirements.











By Experience



## WE MAKE THINGS CLICK FOR UK ONLINE

**MAKE DOT HAPPEN** 









50+ YEARS COMBINED EXPERIENCE 35+ INDUSTRY AWARDS

# FOUNDED BY EXPERIENCE

As former Marketing and Creative Directors, our founders have walked similar paths to yours. Our hand-picked team represent the best in their chosen areas so we bring bags of experience to the table, who get to the heart of what you're looking to achieve with creative efficiency.

Having spent decades railing against mediocrity, vacuumpacked marketing and increasingly homogeneous brands, we wanted to create an agency that does things better and more in line with what matters most to our clients.

We think and act like the agency you want to engage with.



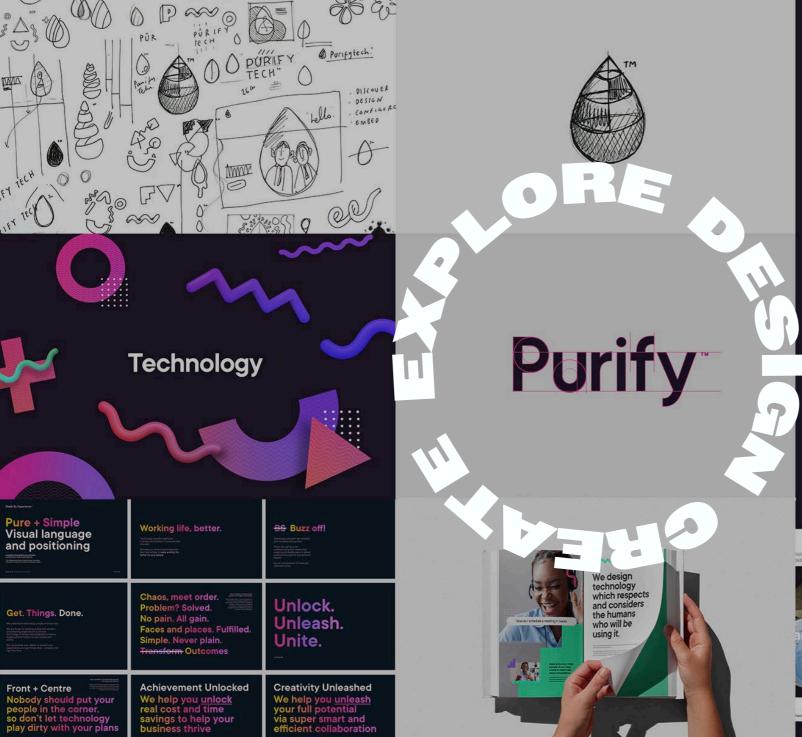


## YOU'RE WITH US, EVERY STEP OF THE WAY

We solve any project type and challenge using our simple yet rigorous three-stage process. Whether you want to be fully hands-on or favour a more light-touch approach, you're the hero of the story. The three stages ensure we carefully progress your solution with transparency, giving you plenty of opportunity to shape and guide it as it evolves from the initial planning stage to launch and beyond.

It's been proven to work time and again, for any type of project and level of complexity. It helps maximise efficiency and accelerate timescales when required, without compromising on quality.



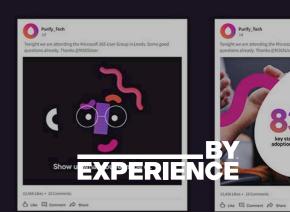




How we work







Get. Things. Done.

Front + Centre





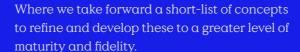
## EXPLORE STAGE

Where we set the strategic direction, carry out research, and generate an abundance of concepts and ideas.

At its heart, it's an intense and exciting period to think big, dream the impossible and out-think the competition. Whether we're mapping out a full-scale marketing strategy, value proposition or omni-channel integrated campaign, we use this phase to explore, share and assess a range of different approaches to the core problem.

It's often the unfiltered kernels of an idea shared with clients during this stage that lead to the winning solution.

### DESIGN STAGE



This is where we solidify the big idea and bring it to life through real-world scenarios. If we're creating or refreshing your brand, we craft the story, look and feel, and demonstrate how it would be realised via digital, out-of-home and in-person experiences.

Depending on the project, we also visualise advertising concepts, marketing campaigns, social media experiences, events and applications that "look just like the real thing".

We give you early confidence that we've hit and exceeded the brief and are on the right track.

## **CREATE STAGE**

Where the magic happens, as ideas become reality, from production to full-scale roll-out of your project.

This is when marketing strategy becomes detailed plans, brands are launched or refreshed, and digital experiences and marketing campaigns are activated at scale.

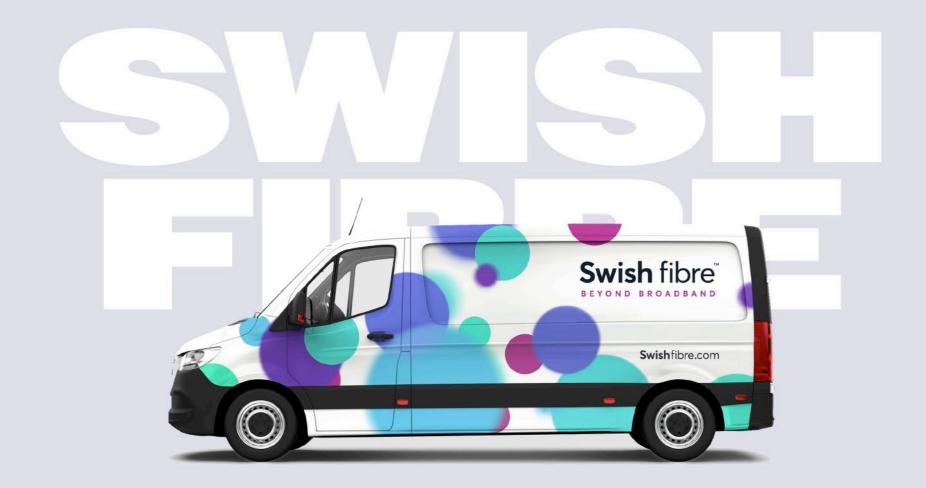
Whether we take care of all your brand and marketing needs, or work alongside your inhouse specialists, we make things happen together for your brand and audience.



## SOME OF OUR WORK

- Swish Fibre
- 23 Fake Fibre Campaign
- Google Cloud + Acora
- The Samaritans + Nominet
- Evry360
- ShareDo
- 65 WMUK (Charity)
- Sparx Learning
- Nominet Cyber
- 98 .UK Domain







## **CREATING A BRAND THAT GOES BEYOND BROADBAND**

Have you ever worked with a client that was simply an idea and didn't technically exist as a business in the truest sense?

The Swish founding team approached us in 2018 to help build a brand, marketing plans and compelling story to support their pending investment.

They needed a brand that was distinctive and fresh to achieve start-up status, while possessing the hallmarks of a more established to support subsequent scaling up.

Today, Swish is part of the Octopus Group and has unlocked in excess of £250m investment to establish a growing Full Fibre broadband network across South East England.

Following an initial 18-month period where we provided full operational marketing support, we have continued to work with Swish on a diverse range of strategic projects.

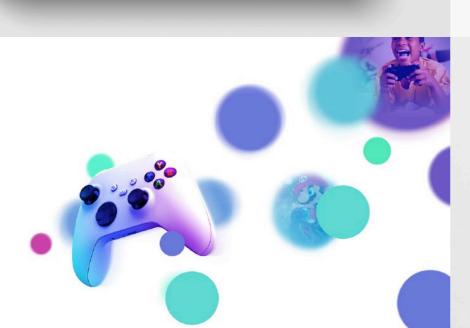




















Logo placement and grids

orry we nissed you FULL FIBRE IS BETTER THAN JOIN

2.10





PPQQRRSSTTUAUVVWWXXYYZZ !3456789!?@£\$%^&\*()\_+""

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#### **Bold**

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Download a 75Gb Game x13 faster than with an average part fibre connection

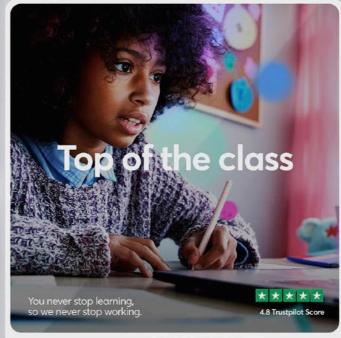
**Swish**fibre.com/register









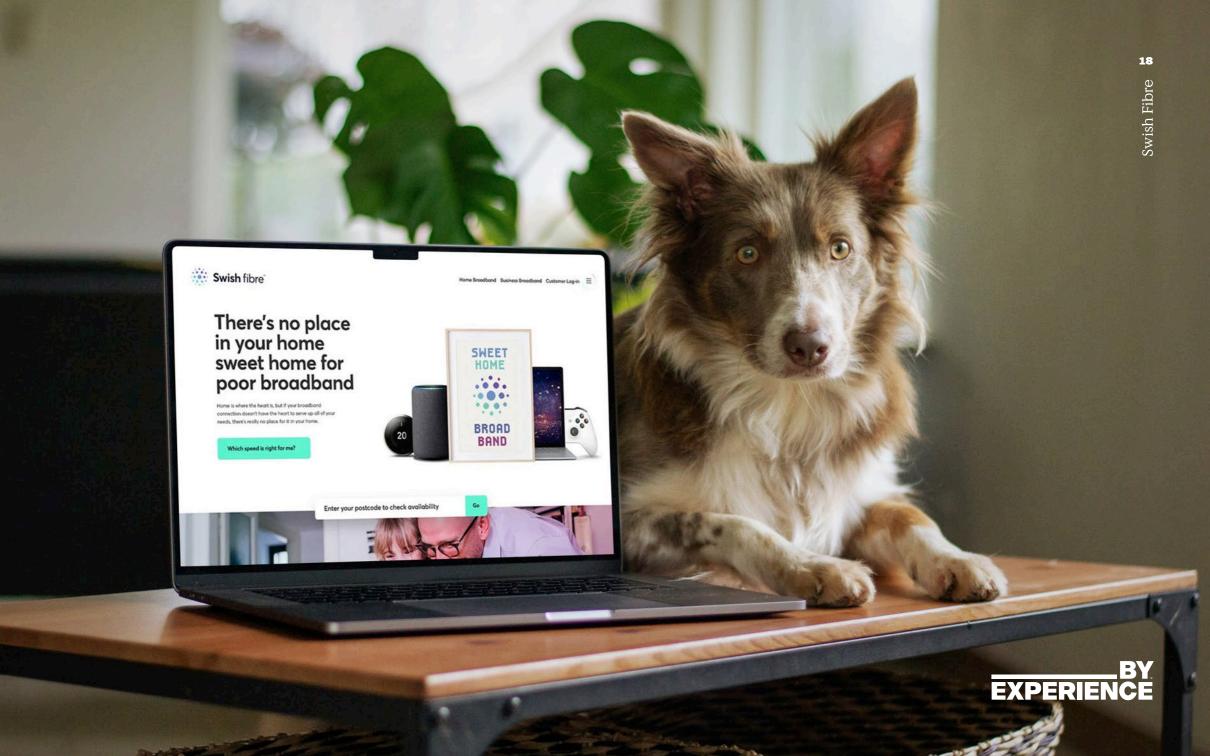


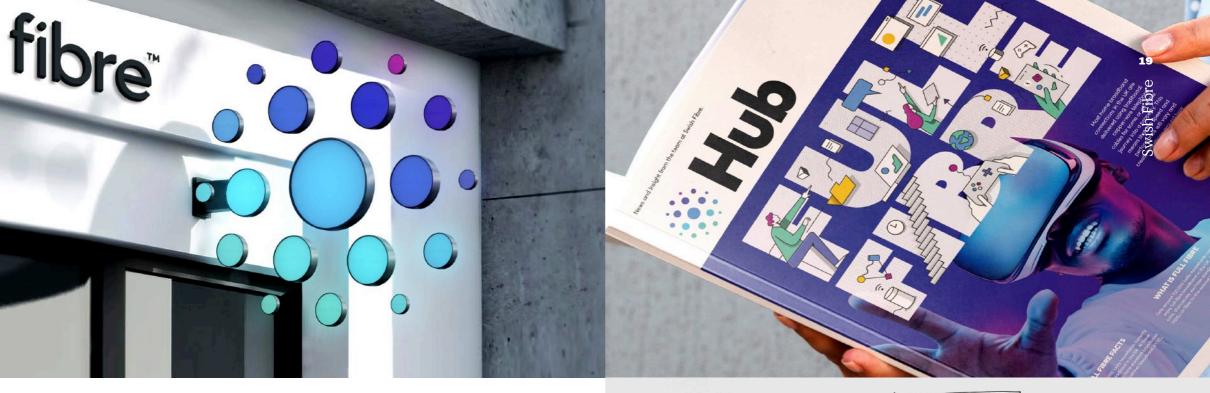




































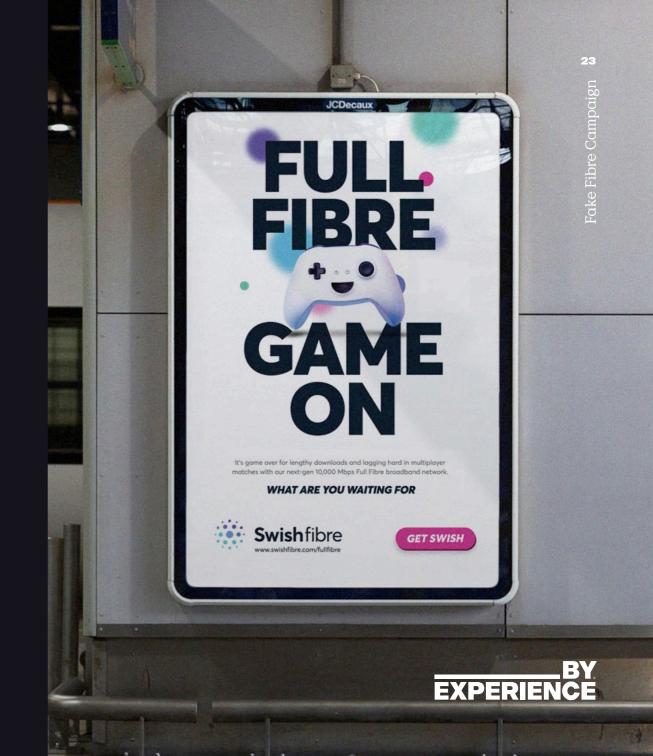


## CAMPAIGN AGAINST FAKE FIBRE

A disruptive wide-scale public interest campaign to alert consumers to the major performance differences between speed-sapping coppermix 'Fibre Broadband' and the superior capabilities of 100% fibre-optic alternatives known as Full Fibre.

Comprising several sets of 'yin and yang' adverts, each playfully taps into a consumer pain-point such as online gaming, hybrid working and long-winded download and upload waiting times.

The campaign has subsequently led to Ofcom commissioning proposals to improve broadband information for consumers.



## N#TFLIX?

Is your slow broadband nightmare causing you bad streams?

Swishfibre.com/fullfibre

EXPERIENCE











Fake Fibre Campaign

Not the smartest move is it.

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It's a bit like putting up with endless waiting times, buffering breaks and fuzzy Zoom calls, when you don't have to.

Move over Fake Fibre. Say goodbye to copper telephone wires.

After months of feeling trapped with lousy broadband during lockdown, Full Fibre will unleash endless possibilities for how you

WHAT ARE YOU WAITING FOR





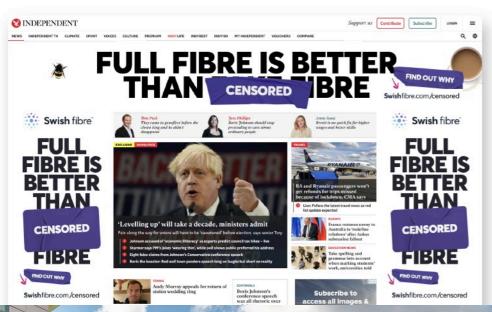


#### BT WEREN'T HAPPY WITH OUR CAMPAIGN.

In fact, they complained three time to the ASA about our use of the word 'FAKE' when describing copper-infused broadband services. So due to the scale of BT and the size of Swish, we needed to have a rethink about how we could still get people talking about the superiority of Full Fibre and Swish.



















## STANDING ON THE SHOULDERS OF GIANTS

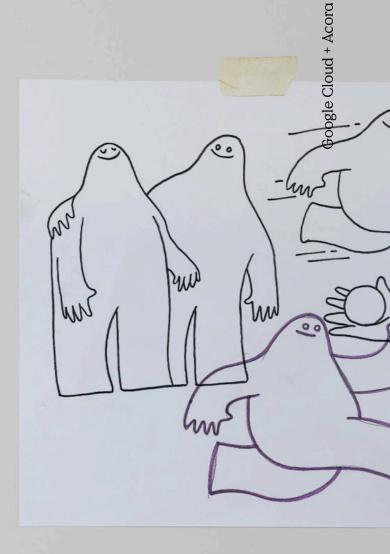
Acora (formerly Secrutiny) and Google were looking for an integrated campaign to help their products, services and vision to stand out within the crowded cyber security space.

We developed "We've got your back" and the two friendly giants at the heart of the campaign to literally stand up and above the noise. Every element of the campaign was designed to communicate the key benefits of their offering in a way that was playful, inventive and memorable.























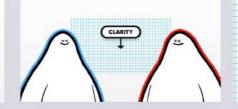












































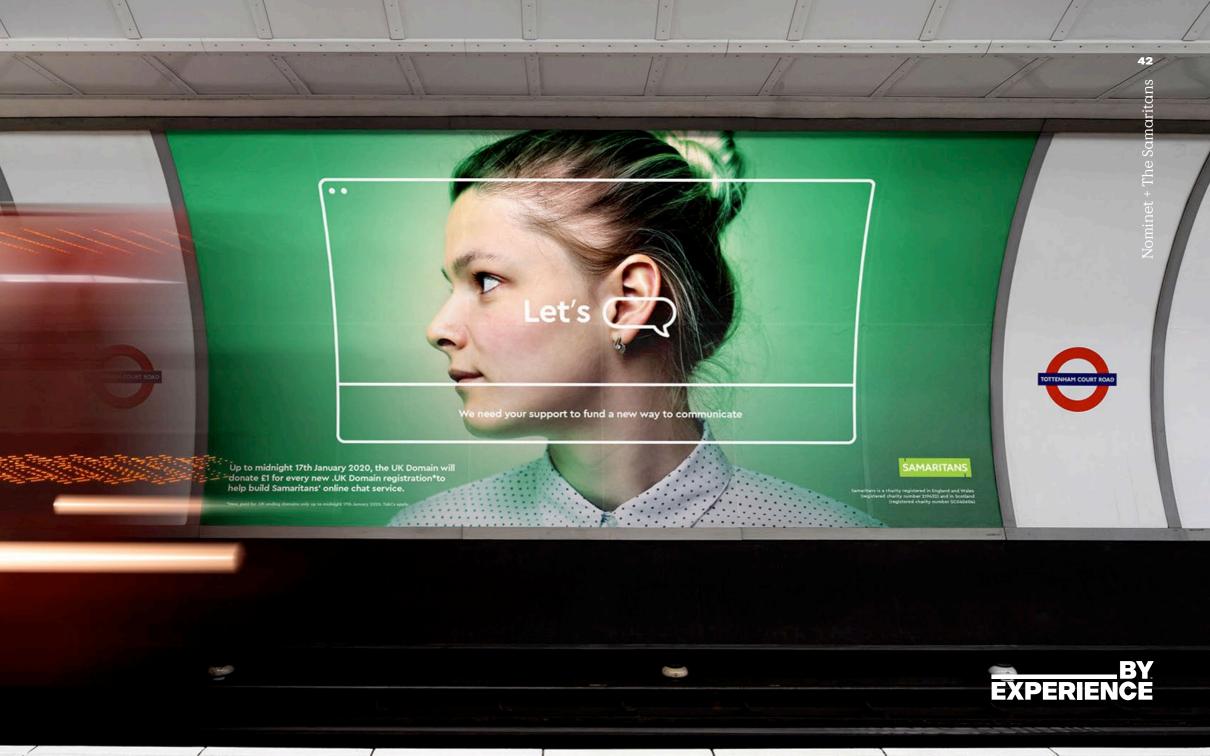
















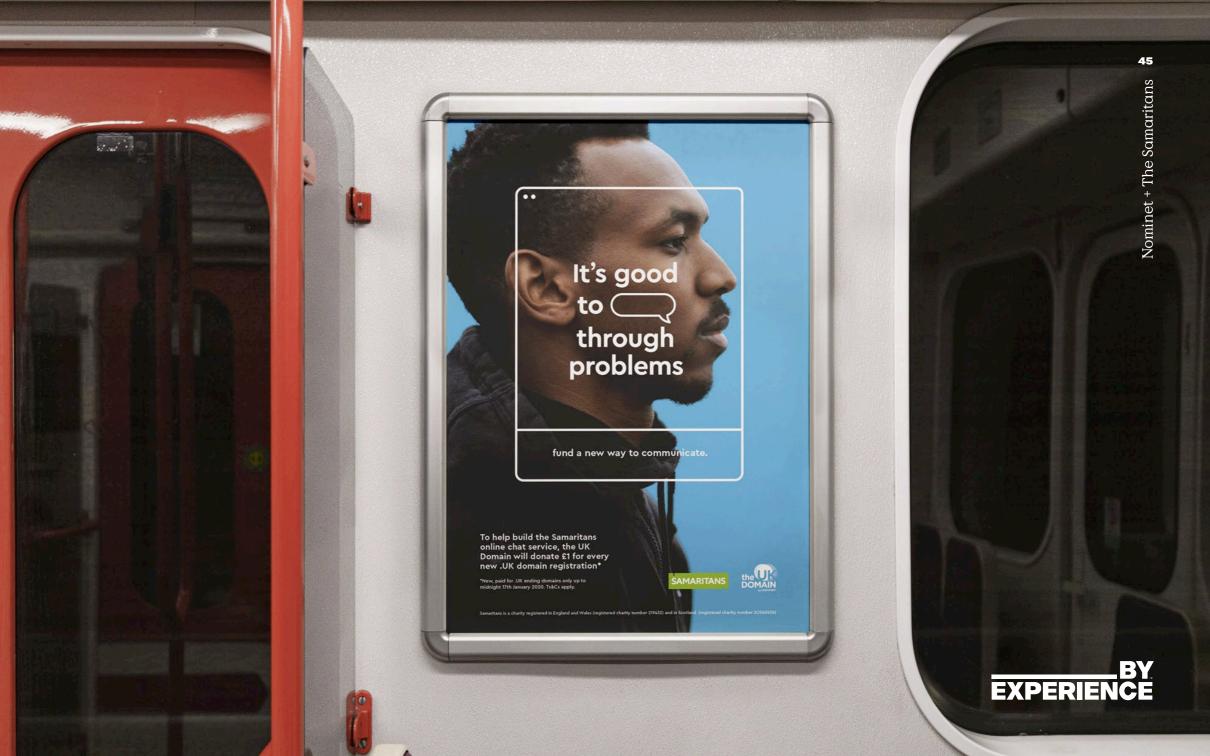
## OPENING NEW LINES OF COMMUNICATION

A powerful co-designed multimedia advertising campaign underwritten by Nominet, the initiative raised £150,216 for Samaritans, more than 5% over the forecast, with reach of over 12 million over a six week period.

By Experience arrived at the carefully crafted solution via a rigorous and iterative process, developing a design system and messaging framework to consider the demographics that would typically benefit from this innovative new online chat service.









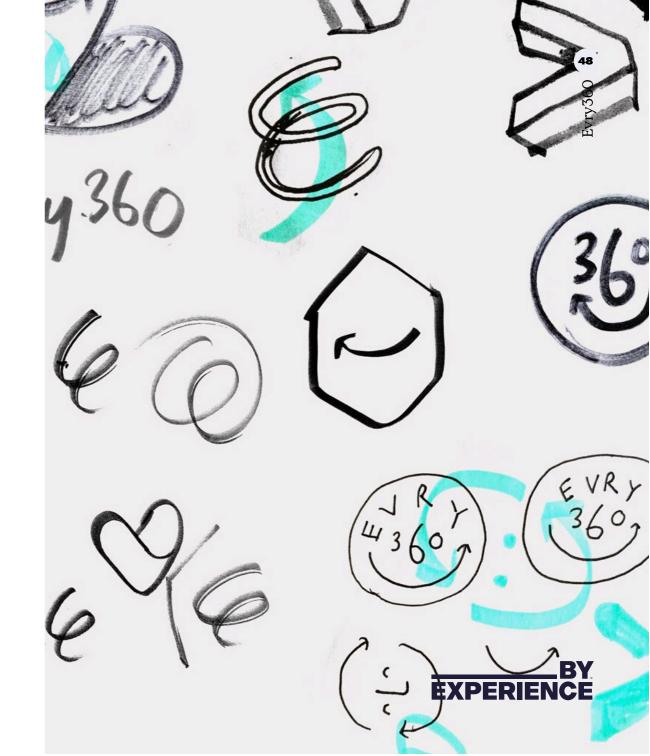


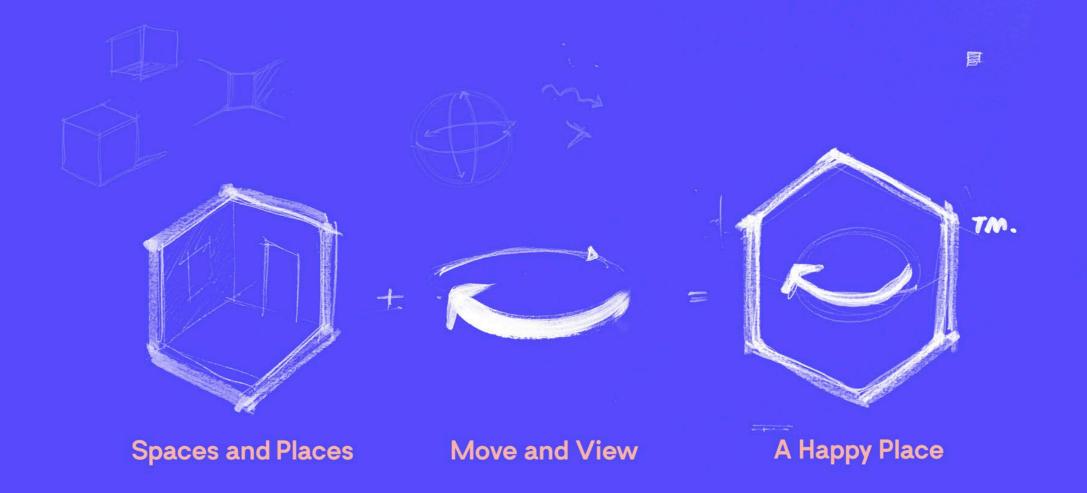
### A NEW BRAND THAT HELPS YOU FIND YOUR HAPPY PLACE

EVRY360 came to By Experience to develop a strong, unique brand to help establish itself as the platform leader for enabling a superior home selling and buying experience for agents and their customers alike.

Like all great brand-marks, the EVRY360 identity is iconic and unmistakably it's own. It was tested and chosen for it's stand-out appeal and avoidance of typical VR tropes.

The EVERY360 visual identity has gone on to help build a brand that is becoming synonymous with the right way to buy and sell property online.

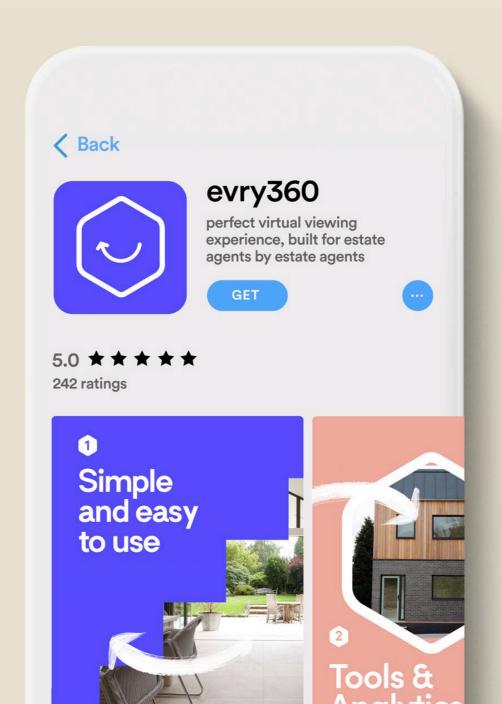




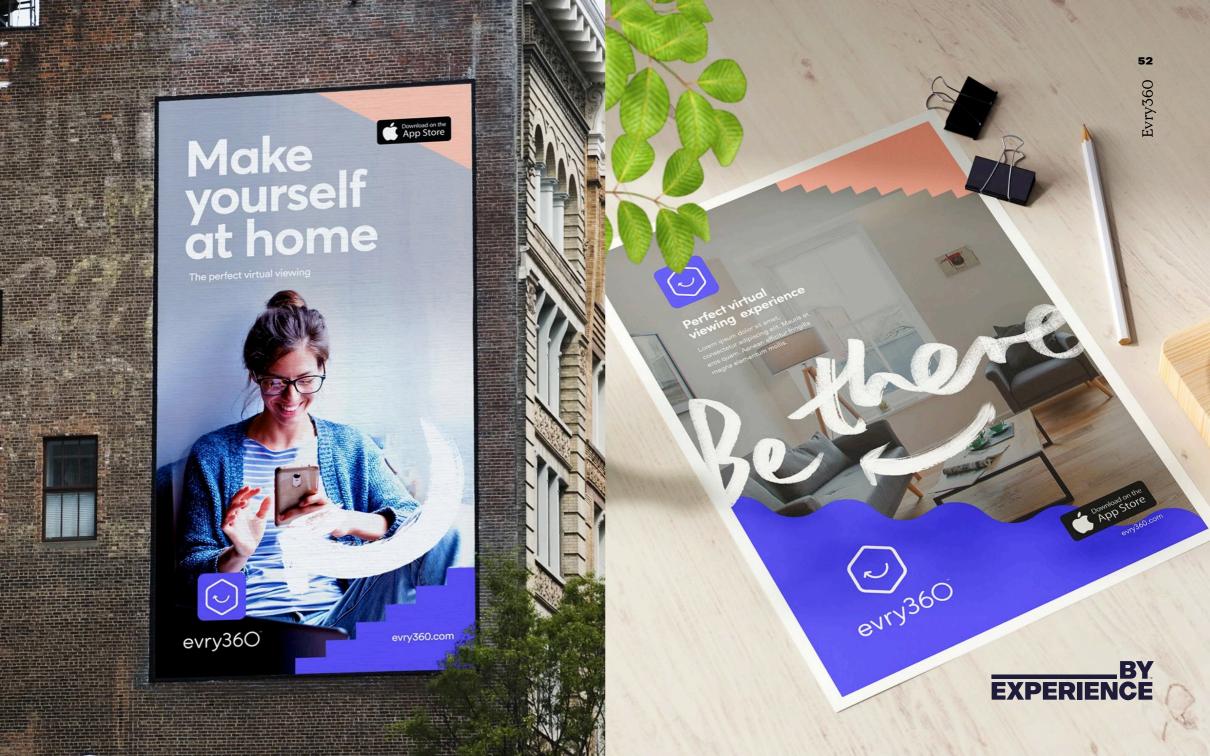


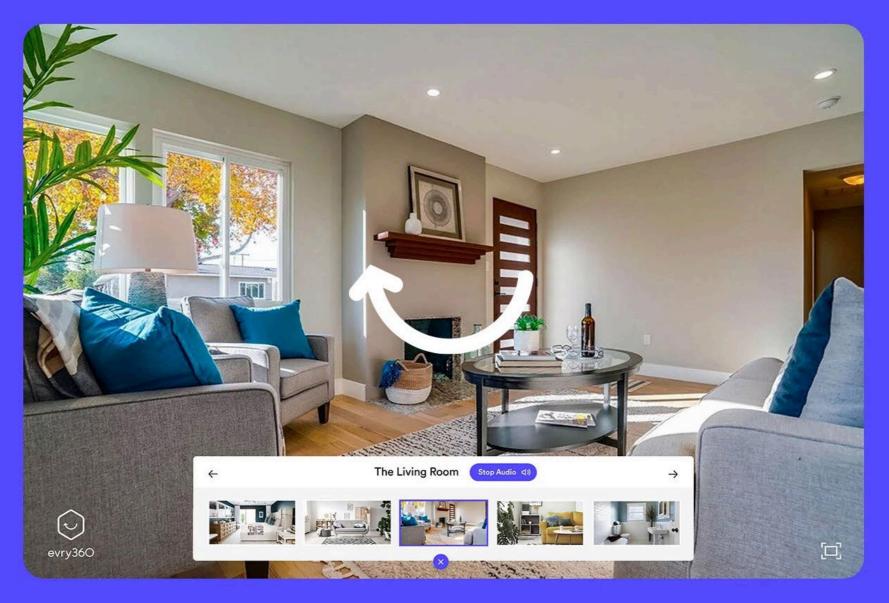








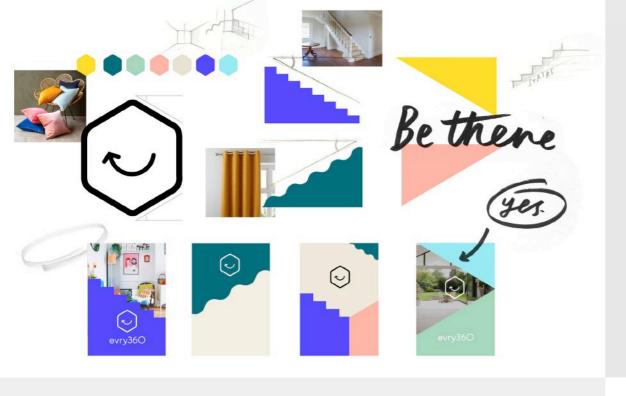


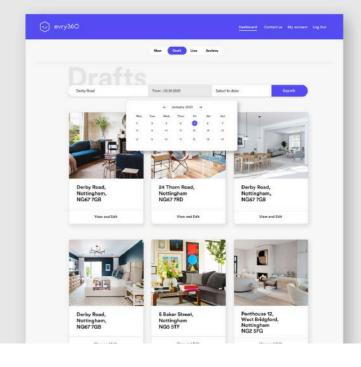


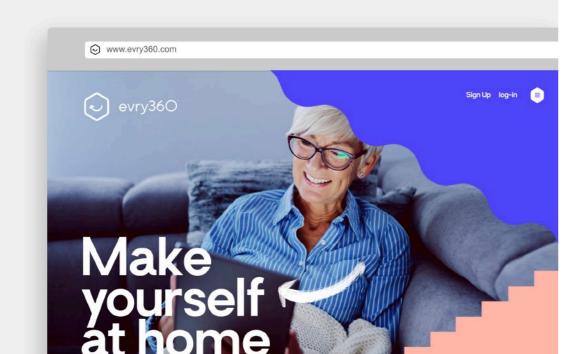




Evry360



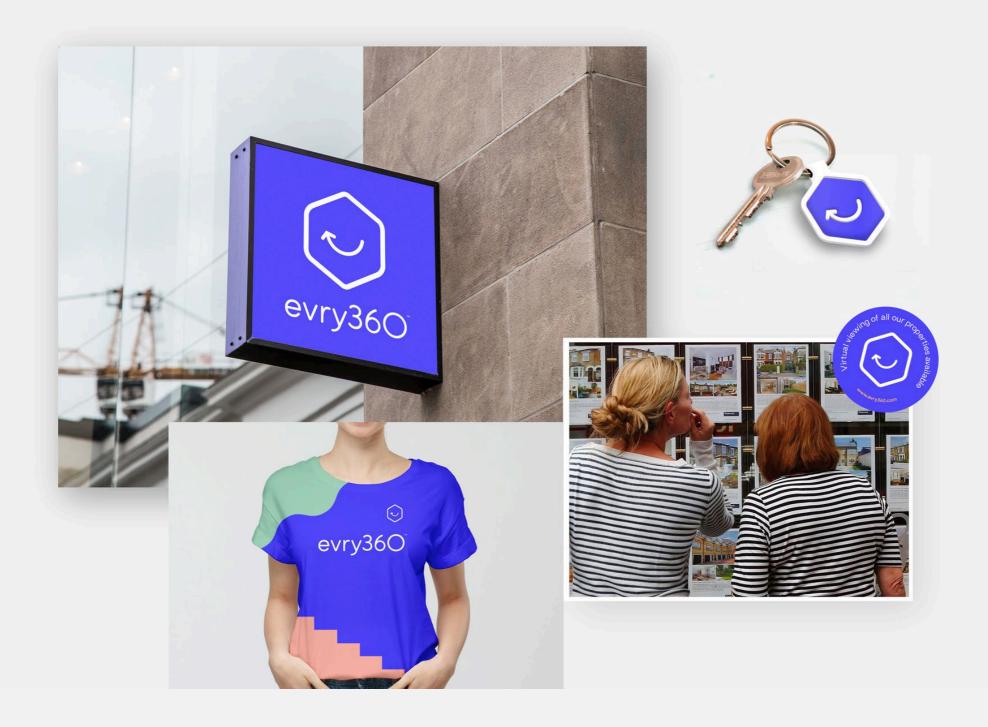




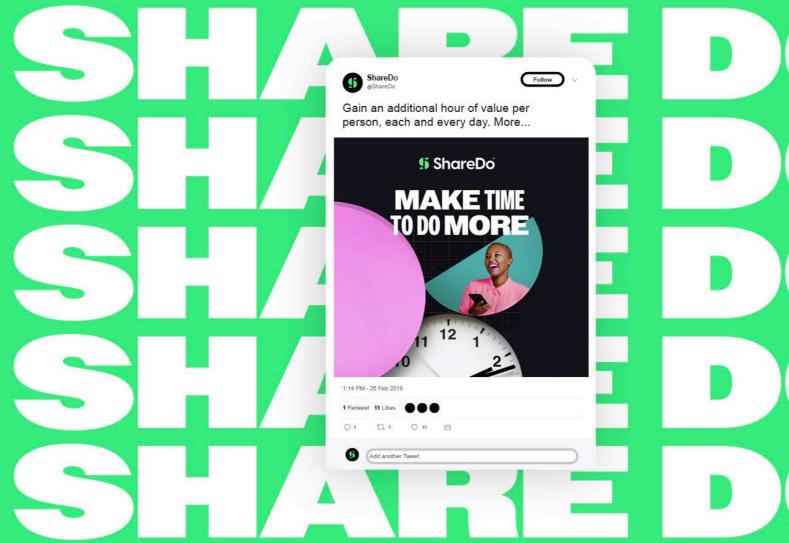


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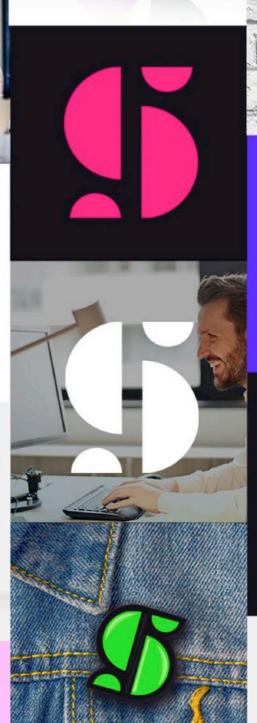


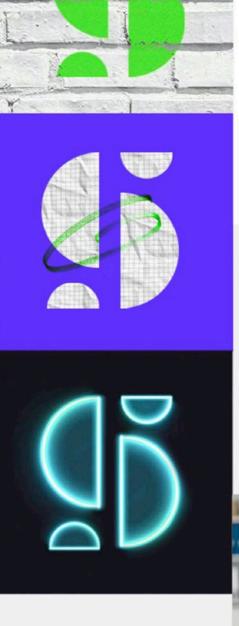


















## ShareDo ShareDo





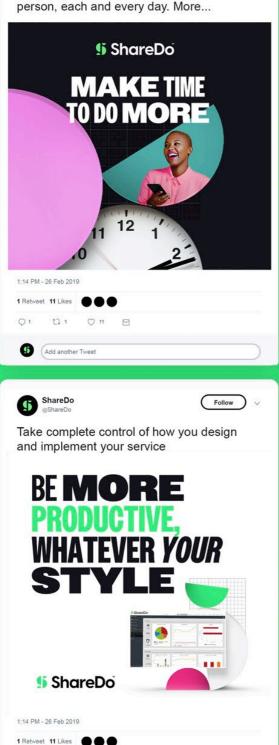
### CREATE A BRAND TO SHARE AND DO MORE

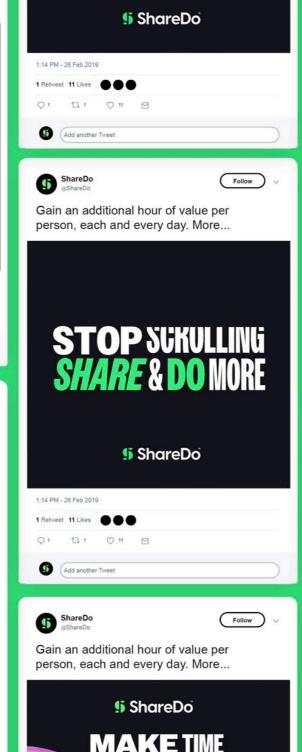
Sharedo is a legal case management platform that enables lawyers to achieve superhuman results. It creates more time by making light work of countless daily tasks, leaving you laser-focused on delivering the best outcomes for your clients.

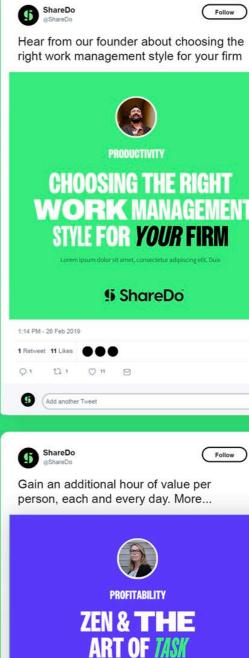
In addition to creating this new way of talking about their exciting legal technology platform that you've just read, we support Sharedo's ongoing brand and marketing needs. Since late 2021, we have undertaken a complete overall of their brand, positioning, online experience, social media and ongoing channel management.

Following their biggest year of growth to date in 2022, we continue to work closely with the team as they scale-up and gain market share in the UK and internationally.









ALLOCATION

**5** ShareDo



60

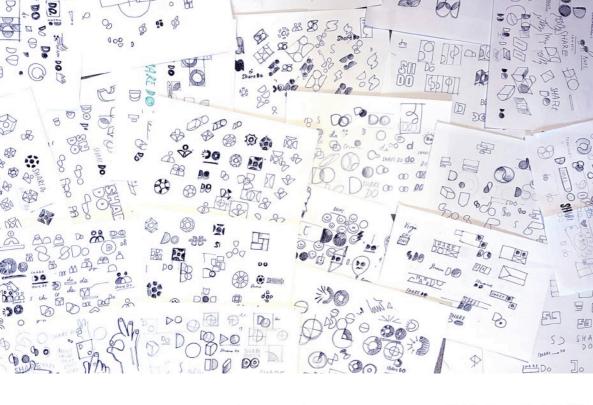


Gain an additional hour of value person, each and every day. N

MUCH

**\$ ShareDo** 

1:14 PM - 26 Feb 2019



CREATE a Hero MARK

10 poor DO









SHARING, E. DOING.









\$\square \text{ShareDo}\$

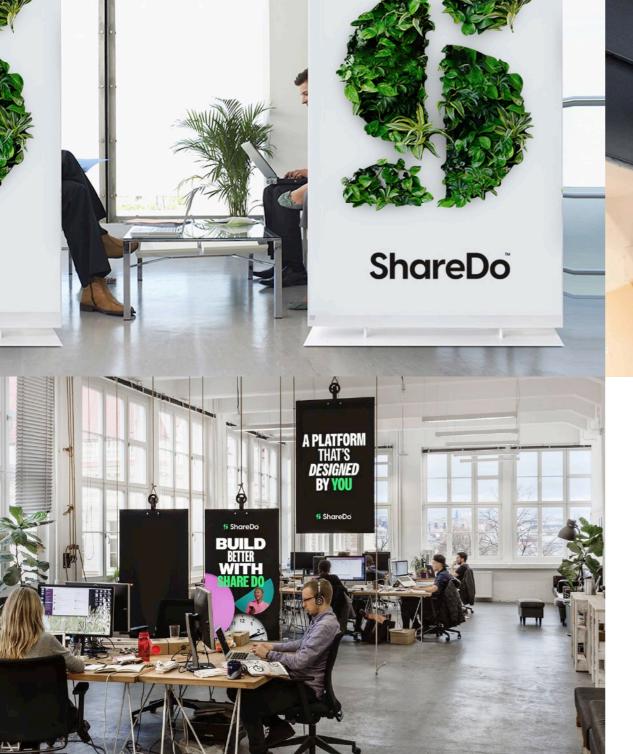
EXPERIENCE

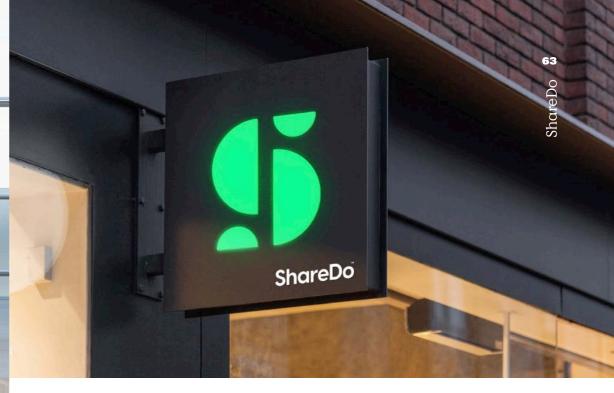


ShareDo

# ShareDo









**≸ ShareDo**Home Product Solutions About News Resources

## THE SMARTEST WAY TO WORK, SHARE & DO MUCH MORE

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More



#### PRODUCTIVITY

#### CHOOSING THE RIGHT WORK MANAGEMENT STYLE FOR YOUR FIRM

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Read









WMUK-THE UK CHARITY FOR WALDENSTROMS MACROGLOBULINEMIA

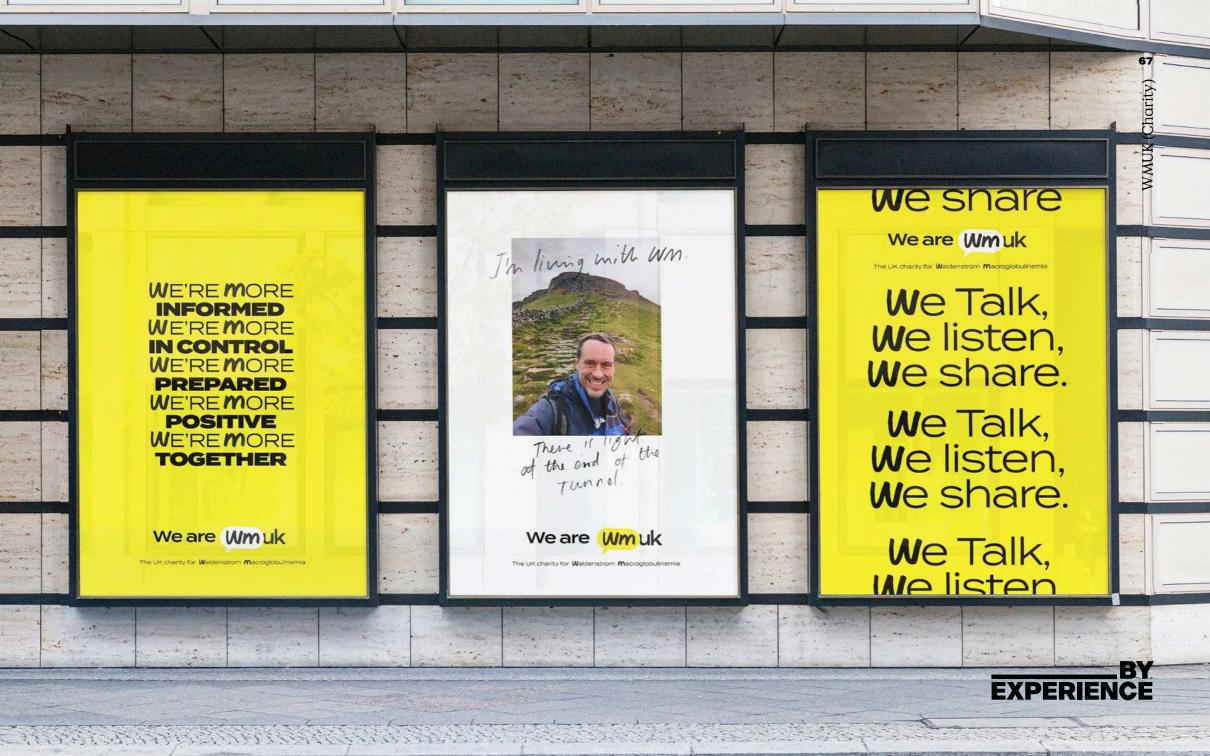


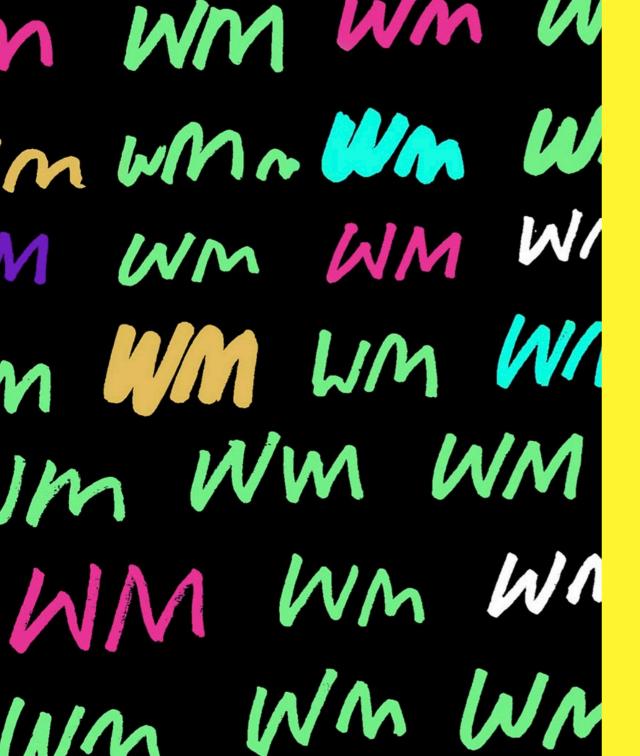




The UK charity for Waldenstrom's Macroglobulinaemia







# A REBRAND TO BUILD A COMMUNITY AND HELP PEOPLE LIVE WELL

WMUK is a very special charity and community of people that are living well with a rare blood cancer that directly affects around 4,000 in the UK today.

We've been working closely with the team to refresh their brand strategy, story, look, feel and online experience so that it better reflects its values and trusted voice of WM in the UK.

Reconstructing the brand from the ground up - from the logo and distinctive yellow scenarios through to communications - the online experience supports the WM community wherever they are on their journey.



Wal-den-stroms Mak-roe-glob-u-lih-nee-me-uh

## What the UMuk?





Let's talk about **Wm** 





Supporting patients with Waldenstrom Macroglobulinemia



We realise it's likely that you know little More than the patients you care for.Until widescale change happens, we Know how we can help you help.





\_\_\_\_BY EXPERIENCE



EXPERIENCE



### BUILD A BRAND THAT IS ALWAYS LEARNING

Sparx Learning is on a mission to improve the life opportunities, of five million learners worldwide by 2030.

We've been on that journey with them since 2018, during which time we've worked closely with the team to position, launch and promote an ever-growing portfolio of learning products and services.

Most recently, we undertook a major brand review of its architecture and brand systems to better reflect and organise its portfolio, while ensuring they can continue to grow within this new strategic framework.



### Sparx. \*\* Learning

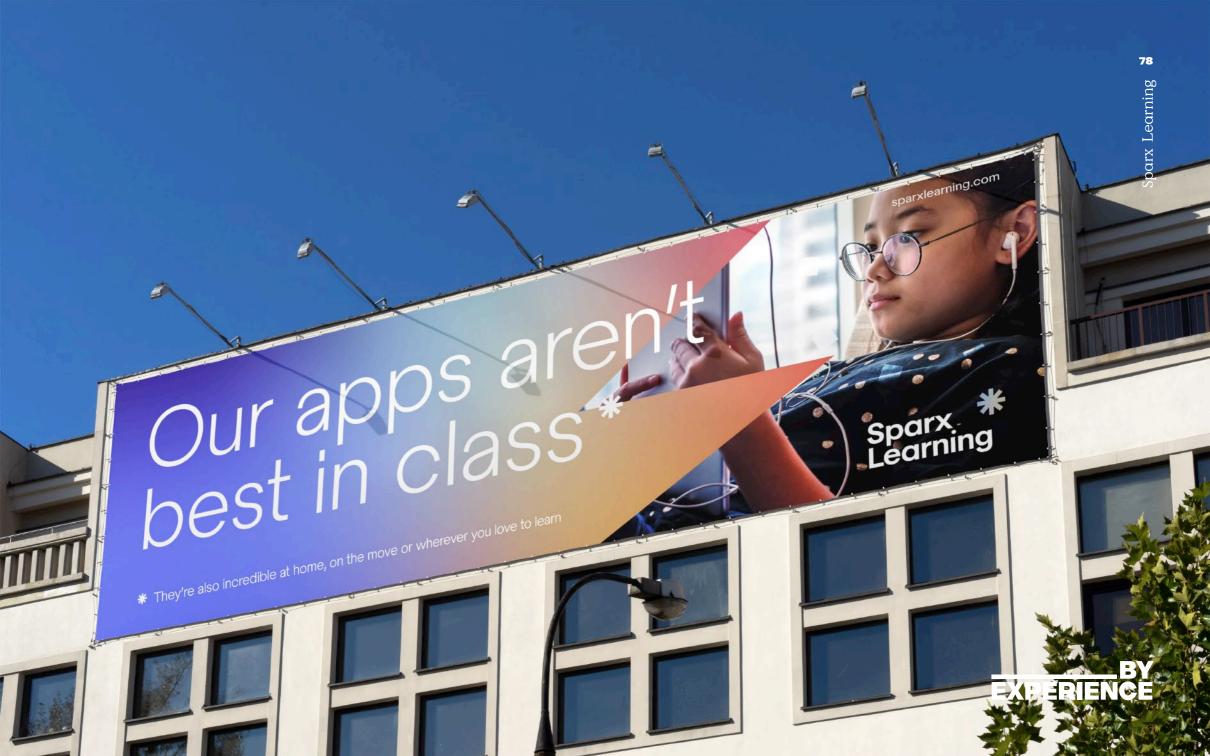


























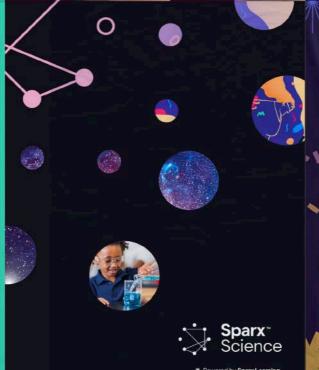








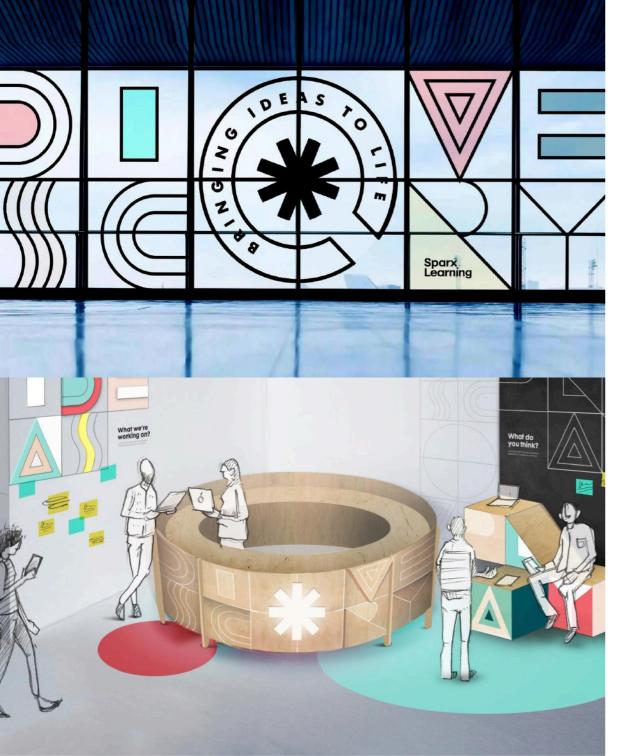










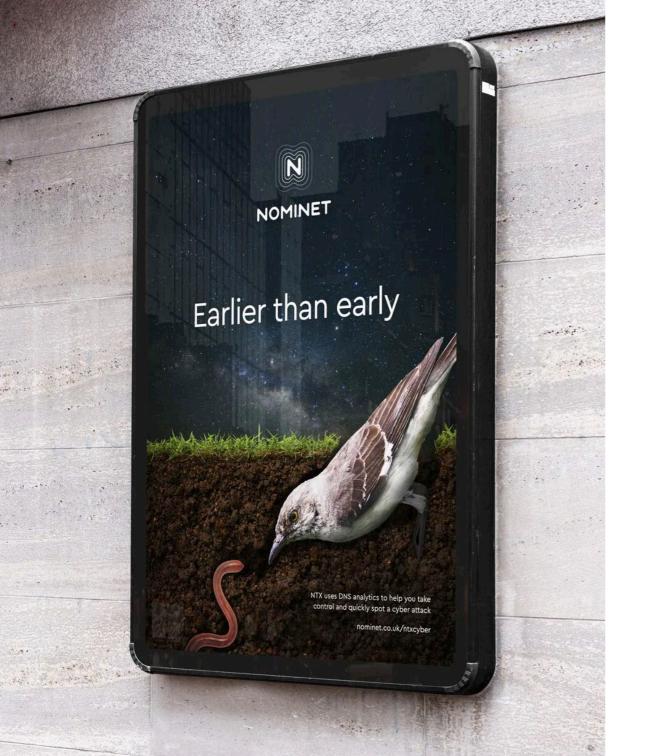












### ADVERTISING WITH ADDED SWAGGER

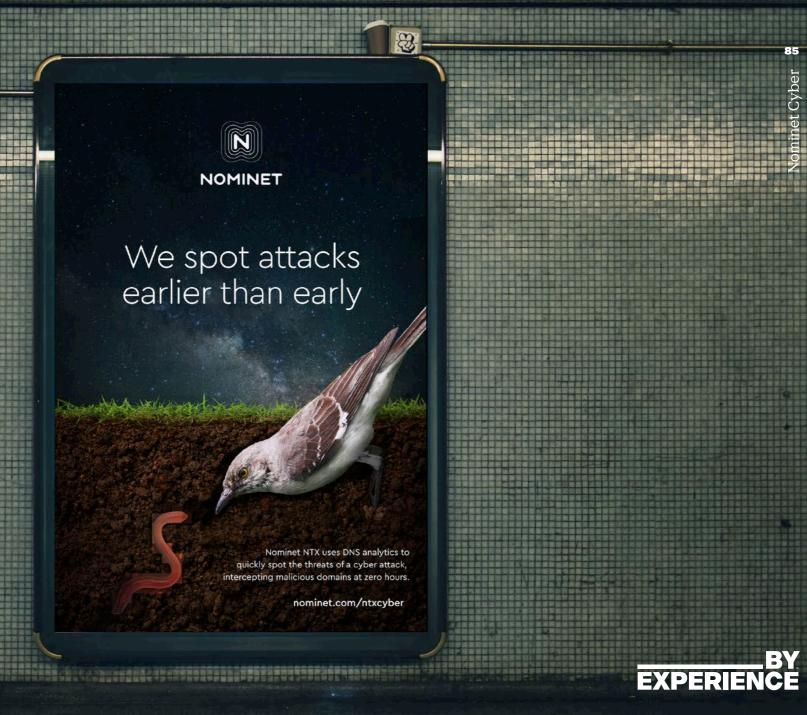
We were approached by the Nominet team to develop a diverse range of advertising concepts to help their services stand out and disrupt the sea of homogeneous marketing occurring in the industry at the time.

A set of 25 concepts were chosen to be fully realised and extensively tested, with many going on to be rolled out across social media, ABM initiatives and international events.













### HIVIRG HIVESUGALING LAN ANAILS

Annity have given to the party very biggest and most influential donors, Anthony Ramford, is under investigation over his tax affairs, the Guardian ranging inquiry by The broad-ranging inqui

ter Boris Johnson and the vote leave campaign to quit the EU. the Party Eoundation and a major The Guardian's revelation that Tory donor in his own right, is also

the peer in the run-up to the general election. It may also cast a shadow over the more than £10m he and his tarmly have given to the party over family have given to the party over the more than £10m he and his tarmly have given to the party over the more than £10m he and his tarmly have given to the party over the more than £10m he and his tarmly have given to the party over the more than £10m he and his tarmly have given to the party over the more than £10m he and his tarmly have given to the £10m he and his tarmly have g

Campaign at a Stop Rosebank protest in Edinburgh yesterday, permission was granted for drilling marrocause

Labour is finalising loopholes that wou multibillion-pound new spending community to the community of the co general election. A review of loopl Rachel Reeves, the Rachel Reeves, the is understood to have

Labou

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**Anger as** Rosebank

oilfield gets go-ahead

Mark Sweney Matthew Taylor

British authorities have given the go-ahead to develop the UK's big-gest untapped oilfield, off Shetland, sparking outrage from environmen-tal campaigners.

The UK oil and gas regulator's decision to grant the Oslo-listed Equinor statement yesterday.

permission to develop the Rosebank in accordance with our published oil and gas field was condemned by guidance and taking net zero considerations. the Green party's Caroline Lucas as erations into account throughout the "the greatest act of environmental project's lifecycle." vandalism in my lifetime".

Rosebank field development plan time, which when burned woulden't [FDP], which allows the owners to as much carbon disside as running \$ proceed with their project," the North coal-fired power stations for a year. Sea Transition Authority said in a Green campaigners including statement yesterday. Greta Thunberghad called

The field has the potential to "We have today approved the produce 500mbarrels of oil in its life

nominet.com/ntxyber

Careful what you open, the clues of a cyber attack are always there! Good job we can spot them for you.

NOMINET























velocity

velocity



aumo

VELOCITY

VELOCITY









moving together







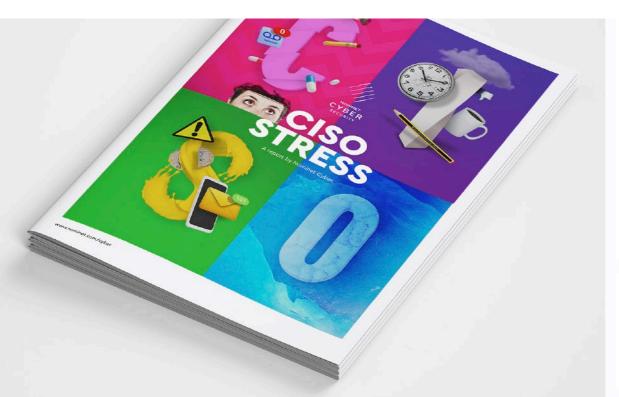
























## AMEIT CHECKIT DOTUKIT

EXPERIENCE



































### **MAKEIT.UK**

MAKE IT UK is a national campaign to raise awareness of the rich array of benefits that a .UK domain can bring to UK small to medium-sized businesses across the UK.

Comprising a mix of vibrant headline slogans and a visual identity that pinged off every billboard, railway poster and screen it emblazoned, the campaign used a striking set of creative to target specific industries.

The initial campaign exceeded expectations, with both eyeballs and uptake of .UK domains significantly ahead of the target goals.

Since this initial campaign concluded, our client – The UK Domain – has adopted the core identity as their overarching brand, with much of the core creative running throughout their online and overall marketing presence.



MA.

MA IT.







MAKE YOUR BUSINESS NAME **UNIQUE, MEMORABLE** AND EASY TO FIND.

the DOMAIN



MAKE IT.UK

NAME FOR YOURSELF.

MAKE H.UK

CHECK IT





































ERICH PLAN

YOUGOT MAIL. FREESITE-L8.COM

RETURNS 666 @YOU GOT MAIL . CLOUDSTORE . COM.

@L8@L8\_DELIVERY -GOT\_MAIL



### YOU GOT MAIL .UK

YOUGOTMAIL.UK
RETURNS@YOUGOTMAIL.UK
@YOUGOTMAIL





# LET'S WORK TAGETHER



**ALAN CARPENTER** 

Managing Director and Co-founder

**ALAN@BYXP.CO.UK** 

STUART BRADBURY
Creative Director and Co-founder

STUART@BYXP.CO.UK



